

Steven Thompson



Steven Thompson is an Executive with 20+ years of progressive experience within such organizations as personal Start-ups, Franchises and Corporate America within the areas of Operations, Human Resource, Management, Sales, and Marketing. Thompson is committed to maximizing long-term shareholder value, ensuring a balanced portfolio of growth initiatives, and maintaining the high level of integrity and transparency within the organization.

Since 2008 Steven has been employed within the Insurance industry, where he has trained and motivated, guided and recruited insurance agents within small and large corporations.

He assisted in sales training, specialized in business-to-business development that focused on public sector as well as industry markets. He focused on developing business relationships in different cities and counties throughout the state of Georgia, with small and mid—size business owners, c-level employees, City, County Managers, Mayors and local Union leaders.

District Rookie of the Year in 2009 leading the office in new accounts as well as new account premium. In 2010 ranked #200 Nationally (US) and lead the district in establishing new accounts, trainer for new agents in field training, and responsible for retraining senior agents.

Steven launched Rush Hour Staffing in 2003 as a start-up permanent and temporary staffing company. He was personally responsible for growing company accounts from zero to fifty national accounts within the first year. Other accomplishments included delivering first year's gross in excess of \$450K, a two year growth that exceeded \$1.5M, creation of company's unique marketing campaign, pricing structure and sales strategy.

Prior to becoming the owner and operator of Rush Hour Staffing Thompson worked as an Executive Recruiter from 1999 – 2003. Thompson created an atmosphere of trust and built solid relationships with managers through positive performance on key positions. In one position he hired over 196 new employees and first year retention of 86%, while spearheading the recruitment team.

Steven's additional attributes include sitting on the Ethics board for Herzing College, where he also taught in their Careers classes and was part of Toastmasters. He proudly served our country for 12 years within the Army, before entering civilian employment. Thompson attended college at American Intercontinental University.

Steven also is a community activist coaching and volunteering with Hands on Atlanta, as well as being actively involved in American Diabetes Association.